



106 Earnhardt Lane, PO Box 233
Laughlintown, PA 15655
(724) 238-9536

Tally Your Profits



Your organization makes \$2.00 profit for each item it sells, based on our suggested retail price.

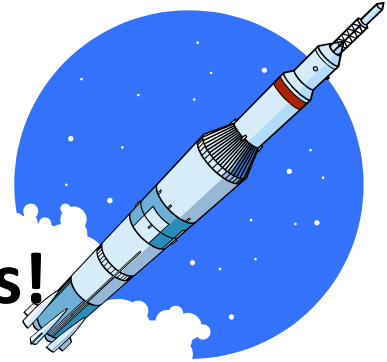
SELL 250 ITEMS AND YOUR PROFIT WOULD BE:
250 items X \$2.00 profit per item sold = **\$500.00 profit.**

NEW THIS YEAR – BOOST YOUR PROFITS
SELL 500 ITEMS AND YOUR PROFIT WOULD BE:
500 items X \$2.00 profit per item sold = **\$1,000.00**
Additional quantity discount* = **75.00**
Total profit = \$1,075.00

*We now have additional larger quantity discounts which can allow your organization to increase their profits. See below.



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How To Boost Your Profits!

Your profits can skyrocket! The more items that your organization sells, the greater the discounts it could receive.

Units Sold	Cost per Unit*	Additional Quantity Discount	Final Cost per Unit
Up to 300 units	\$ 6.75	0	\$ 6.75
301 - 499 units	\$ 6.75	10¢	\$ 6.65
500 - 999 units	\$ 6.75	15¢	\$ 6.60
1000 - 1999 units	\$ 6.75	25¢	\$ 6.50
2000 - 2999 units	\$ 6.75	50¢	\$ 6.25
3000 - 3999 units	\$ 6.75	75¢	\$ 6.00
4000 + units	\$ 6.75	\$ 1.00	\$ 5.75

***We used the \$6.75 Cost per Unit as an example. The Additional Quantity Discount pertains to all of our products regardless of their Cost per Unit.**

To be eligible for the Additional Quantity Discount, your organization must reach the Units Sold amount and it is for a one stop – one drop delivery.

Minimum order requirements for free delivery still apply.



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Price List for Our Regular Selection of Pies and Rolls

	<u>Your Price</u> <u>Per Pie</u>	<u>Suggested Retail</u> <u>Price</u>
Chocolate Meringue Pie	\$ 6.75	\$ 8.75
Coconut Meringue Pie		
Lemon Meringue Pie		
Apple Pie		
Dutch Apple Pie		
No Sugar Added Apple Pie		
Blackberry Pie		
Wild Blueberry Pie		
Razzleberry Pie		
Cherry Pie		
Peach Pie		
Raisin Pie		
Pumpkin Pie		
	<u>Your Price</u> <u>Per Pumpkin Roll</u>	<u>Suggested Retail</u> <u>Price</u>
Pumpkin Roll	\$ 6.75	\$ 8.75
	<u>Your Price</u> <u>1 Doz. Cinn. Rolls</u>	<u>Suggested Retail</u> <u>Price</u>
Cinnamon Rolls <i>with traditional white icing</i>	\$ 6.75	\$ 8.75

Price List for Our Monthly Specialty Items

	<u>Your</u> <u>Price</u>	<u>Suggested Retail</u> <u>Price</u>
<u>September 2011</u>		
Cinnamon Rolls/cream cheese icing	\$ 7.25	\$ 9.25
Apple Dumplings	5.50	7.50
Snails	3.50	5.50
Gob Variety Pack – 6 Gobs	5.75	7.75
<u>October 2011</u>		
<i>(For sales delivered October 1st through October 26th 2011)</i>		
Carnival Apple Pie*	6.75	8.75
Cherry Berry Pie	6.75	8.75
Apple Dumplings	5.50	7.50



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Price List for Our Monthly Specialty Items (cont.)

	<u>Your Price</u>	<u>Suggested Retail Price</u>
<u>November 2011</u>		
<i>(For sales delivered October 27th through November 2011)</i>		
Harvest Pie	\$ 6.75	\$ 8.75
<u>December 2011</u>		
Nut Log* <i>(approx. 12" long, serves 12-15)</i>	6.75	8.75
Pecan Pie	8.00	10.00
<u>January 2012</u>		
Cinnamon Rolls/cream cheese icing	7.25	9.25
Snails	3.50	5.50
Pie Variety Pack – 4 Small Lunch Pies	6.25	8.25
<u>February 2012</u>		
Cherry Crumb Pie	6.75	8.75
Black Forest Pie	6.75	8.75
Heart-Shaped Cut-Out Cookies	5.00	7.00
<u>March 1st through March 18th 2012</u>		
Cinnamon Rolls/cream cheese icing	7.25	9.25
Boston Cream Pie	6.75	8.75
Shamrock Cut-Out Cookies	5.00	7.00
<u>March 19th through April 8th 2012</u>		
Nut Log* <i>(approx. 12" long, serves 12-15)</i>	6.75	8.75
Plain Easter Bread <i>(9" round loaf)</i>	3.00	5.00
Raisin Easter Bread <i>(9" round loaf)</i>	3.00	5.00
<u>April 9th through April 30th 2012</u>		
Carnival Apple Pie*	6.75	8.75
Pecan Pie	8.00	10.00
Boston Cream Pie	6.75	8.75
<u>May 2012</u>		
Strawberry Cream Pie	6.75	8.75
Lattice Top Pineapple Cherry Pie	6.75	8.75
Pie Variety Pack – 4 Small Lunch Pies	6.25	8.25
<u>June, July, and August 2012</u>		
<i>(For sales delivered June 1st through August 31st 2012)</i>		
Cinnamon Rolls/cream cheese icing	7.25	9.25
Snails	3.50	5.50
Pie Variety Pack - 4 Small Lunch Pies	6.25	8.25
Gob Variety Pack – 6 Gobs	5.75	7.75

*contains walnuts