



# How to Get Your Profits to Raise!

With the right recipe for sales, your organization could receive a higher discount for more items sold...

| UNITS SOLD        | COST PER UNIT* | ADDITIONAL QUANTITY DISCOUNT** | FINAL COST PER UNIT |
|-------------------|----------------|--------------------------------|---------------------|
| Up to 300 Units   | \$8.50         | 0¢                             | \$8.50              |
| 301 - 499 Units   | \$8.50         | 10¢                            | \$8.40              |
| 500 - 999 Units   | \$8.50         | 15¢                            | \$8.35              |
| 1000 - 1999 Units | \$8.50         | 25¢                            | \$8.25              |
| 2000 - 2999 Units | \$8.50         | 50¢                            | \$8.00              |
| 3000 - 3999 Units | \$8.50         | 75¢                            | \$7.75              |
| 4000+ Units       | \$8.50         | \$1.00                         | \$7.50              |

\*This chart uses an \$8.50 Cost Per Unit as an example. Cost Per Unit will vary based on the products sold, but the Additional Quantity Discount will remain the same regardless.

To be eligible for the Additional Quantity Discount, your organization must reach the Units Sold amount and it is for a one stop – one drop delivery only.

Minimum order requirements for free delivery still apply (based on county of delivery).

\*\*Pepperoni Roll Sales are NOT eligible for Additional Quantity Discounts.

## Your Piece of the Pie

Your organization makes \$2.00 profit for each item it sells, based on our suggested retail price.

**Sell 250 Items and Your Profit Would Be:**

$$250 \text{ Items} \times \$2.00 \text{ Profit Per Item} = \$500.00$$

**Sell 500 Items and Your Profit Would Be:**

$$500 \text{ Items} \times \$2.00 \text{ Profit Per Item} = \$1,000.00$$

$$\text{Additional Quantity Discount} = \underline{75.00}$$

$$\text{Total Profit} = \$1,075.00$$

